



WEST TEXAS CHAPTER

Associated General Contractors of America Inc.

February 7, 2019

News & Quick Links

Average 2018 Wage Increases for Construction Support Staff Estimated at 3.4%

According to the latest [Contractor Compensation Quarterly \(CCQ\)](#) published by PAS, Inc., construction support staff wages are to rise by an average 3.4% by 2018 year end and pay increases have been fairly consistent the past few years. The prediction is based on data gathered from over 165 companies in the 15th edition of PAS's Construction Support Staff Salary Survey. Though the projected 2018 increase is 3.4% for administrative and technical support, it is pointed out that historically support staff predictions are low, so year-end 2018 might look similar to 2017 and come in with a 3.5% increase. [Read More](#) ➔

Social Recruiting: 6 Easy Ways to Attract Superstars | Webinar February 12, 2019 • 1:00pm

If you don't have a solid social recruiting strategy, your company could miss out on hiring employees with the most desirable skills and experience. How does your company measure up?

Register - [Join the 6 Ways to Use Social Recruiting to Attract Superstars webinar to learn how to:](#)

- Develop a social recruiting strategy
- Create a central hub for your online recruiting presence
- Engage top candidate audiences
- Enlist all employees in your social media efforts
- Go mobile with social recruiting
- Understand legal guidelines

When good leaders mentor, good companies grow – Read full Article [HERE](#)

It has been said that a person's professional life can be divided into three distinct stages:

1. *The learning stage*—The early part of a career when everything is new
2. *The earning stage*—When the focus is placed on making money
3. *The returning stage*—When giving back to team members and the profession as whole becomes a major part of one's purpose and passion

As such, during the returning stage, giving back through mentorship becomes the most valuable component of modern leadership and the best way to advance your company.

There are several options for companies to engage in formal and informal mentoring programs. Associations, consultants and a host of other options exist. The most important item to remember is advancing the interests of our next generation of leaders is the best way to retain talent, inspire our teams and drive growth.

Safety Tips

Tool Box Talk – Safety Pays • Falls Cost *(English and Spanish Flyers)*

Falls, slips and trips are the number one cause of injuries and loss of time on construction projects.

Workers do not have to be on roofs, steel structural systems or scaffolds to experience a slip or fall. A mis-step off a raised dock or slab under construction, off the end of a trailer, or trip over a hazard at the job site can easily cause an injury.

Use the safety tip for your next meeting, alerting employees of the dangers and providing knowledge of preventions and pre-cautions to take against FALLS, SLIPS, and TRIPS on all sites!

West Texas AGC Membership Required for access to Planroom

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**Search the WTAGC
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Jenny White, West Texas AGC Scholarship Recipient, is demonstrating success with a career in construction.

While a Construction Science student at A & M University, Jenny applied for the West Texas Scholarship and was selected as one of the recipients. After her graduation from A & M in May of 2014, Jenny went to work for Joeris General Contractors in San Antonio, Texas and continues to work for Joeris as an estimator. Her responsibilities are to oversee projects for CM and negotiated work.

Joeris has selected her to attend the highly recognized AGC Leadership Academy taught by Ken Bradford and offered through the AGC San Antonio Chapter. The academy focuses on leadership, communication skills, and customer service for **up-and-coming leaders**.

Congratulations to Jenny on excellent accomplishments in her career thus far and we anticipate hearing of continued success in the future!
Jenny White is the daughter of Alan and Melissa White of Midland, Texas – Mid-Tex of Midland

2019 WEST TEXAS AGC SCHOLARSHIP – Applications Available

Due Date is March 31, 2019 | Scholarship Application Form is online at wtagc.org

Academic Scholarships are now available for graduating seniors, current college undergraduates or others who will pursue post graduate work at a technical trades school, with all pursuing degrees in a construction related field. We encourage our members to forward this information and to encourage students to consider programs that may be applicable to the student's goals and pursuit of a construction career.

NATIONAL AGC SAFETY AWARDS (NASA)

RETURN THE ATTACHED FORM BY FRIDAY | FEBRUARY 8TH | to chughes@wtagc.org.

Divisions: Building | Highway | Federal and Heavy | Municipal/Utilities | Associate/Specialty

The NASA Reports are simply transferring information from your OSHA 300A form to the form attached, providing your work hours, and contact person and sending this to the West Texas AGC Chapter. If you do not have your AGC member ID, contact us, and we can provide you that information.

What it can mean for your company!

Acknowledgement and recognition of a company's safety record through receipt of the NASA award from AGC and subsequently Safety Excellence from AGC-TBB, provides excellent marketing tools to place in a bid packet (RFP, RFQ) response. The history and reports provided through participation, allows your company to excel along with others across the State and Nation in the area of safety excellence.

AGC-TBB Legislative Day – February 26th

All West Texas AGC Chapter Members are encouraged to participate and have the opportunity to speak with area legislators. The attached flyer provides a link for registration and more details.

A reception will be held February 25th at 5:30 with Legislative Day at the Capital commencing at 7:30 a.m. on Tuesday, February 26th. We hope you will join us!

Your AGC Membership Pays

AGC members are eligible to participate in more than 20 discount programs specially designed to meet the needs of contractors. Whether you are looking to purchase a new vehicle for your fleet or for ways to cut costs on fuel and shipping, AGC programs can save you money. Enroll and maximize the value of your membership. Learn more at www.agc.org/Save and for additional West Texas AGC partnership discounts at wtagc.org/membership

West Texas AGC | your Chapter • AGC | your Association

*Working together on your behalf, to be the most professional and profitable company,
in your specialized field and area of expertise*

AGC of America • Building on Experience | Focused on the Future

**LET OTHERS KNOW WHO YOU ARE AND WHAT
SERVICES YOUR COMPANY PROVIDES!**

Distribution to approximately 750 email per week

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\$100 / per quarter per ad**